



Price List

Q2 2025



Synergy SKY global price list Q2 2025

The prices presented in this price list are applicable to orders placed within the specified quarter. All prices listed exclude taxes and shipping charges. Please note that prices are subject to quarterly adjustments.

PRODUCT LICENSES

Synergy SKY CONNECT - Room license with full access to all Synergy SKY CONNECT features for each licensed room. The product consists of two components, a cloud-based interoperability service and self-hosted management software.

Synergy SKY CONNECT for Government – On-premises version of Synergy SKY CONNECT, developed specifically for government agencies and customers with high-security requirements. Self-hosted deployment only.

The licenses are offered in 1-, 3- or 5-year terms. Minimum purchase quantity: 10 licenses, except for extensions to existing licenses.

SERVICES

For new deployments, installation services and first-level product support are mandatory and should be included in every quote. Synergy SKY Gold Partners, certified to provide these services, can directly offer installation and first-level support to customers, bypassing the involvement of Synergy SKY.

The price list is valid from: 01.04.2025 to: 30.06.2025

Please send all purchase orders to orders@synergysky.com in pdf format

EMEA & APAC

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ADDRESS: Dronning Eufemias gate 16, 0191 Oslo, NORWAY

AMERICAS (HQ)

EMAIL: americas@synergysky.com TELEPHONE: +1 (703) 648-1512
ADDRESS: 11921 Freedom Drive, Reston, VA 20190, USA



Product	Room License Description
Synergy SKY CONNECT	<p>Full access to all Synergy SKY CONNECT features per room. The license consists of two components, a cloud-based interoperability service and a self-hosted management software.</p> <p><u>Interoperability</u> Microsoft Teams, Zoom, Google Meet and Apple FaceTime interoperability with SIP endpoints. No restrictions on the number of calls. Additionally, the Ad-hoc Join function allows concurrent users, up to 10% of the number of rooms licensed.</p> <p><u>Management Suite</u>: Scheduling integration with Microsoft Office 365, Microsoft Exchange or Google Calendar. One-Click Join to any meeting platform for Cisco and Poly video systems. Meeting control functions. No-show/auto de-book functions. Meeting analytics. The license provides product functionality for each room licensed. Self-hosted deployment can be hosted within most virtualized environments.</p>
Synergy SKY CONNECT for Government	<p>Developed specifically for government agencies. Full access to all Synergy SKY CONNECT features per room. The license consists of two components, interoperability service and management software.</p> <p><u>Interoperability</u>: Microsoft Teams, Google Meet and Apple FaceTime interoperability with SIP endpoints. No restrictions on the number of calls.</p> <p><u>Management Suite</u>: Scheduling integration with Microsoft Office 365, Microsoft Exchange or Google Calendar. One-Click Join to any meeting platform for Cisco and Poly video systems. Meeting control functions. No-show/auto de-book functions. Meeting analytics. The license provides product functionality for each room licensed. Self-hosted deployment can be hosted within most virtualized environments.</p> <p>No cloud-based components, self-hosted deployment only.</p>
Synergy SKY SIP Registrar	SIP Registrar service requires Synergy SKY CONNECT License for each room

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PRODUCT LICENSES

Product	SKU	Number of Meeting Rooms	Price Per Room / Month			Notes
			1 Year Term	3 Year Term	5 Year Term	
Synergy SKY CONNECT	SKYLICENSE-CONNECT-1-99	1-99	\$99	\$85	\$80	Minimum purchase quantity: 10 licenses, except for extensions to existing licenses.
	SKYLICENSE-CONNECT-100-249	100-249	\$85	\$73	\$70	
	SKYLICENSE-CONNECT-250-499	250-499	\$78	\$69	\$68	
	SKYLICENSE-CONNECT-500-999	500-999	\$69	\$64	\$63	
	SKYLICENSE-CONNECT-1000+	1000+	\$62	\$59	\$57	
Synergy SKY CONNECT for Government	SKYLICENSE-CONNECT-GOV-1-99	1-99	\$99	\$85	\$80	Minimum purchase quantity: 10 licenses, except for extensions to existing licenses.
	SKYLICENSE-CONNECT-GOV-100-249	100-249	\$85	\$73	\$70	
	SKYLICENSE-CONNECT-GOV-250-499	250-499	\$78	\$69	\$68	
	SKYLICENSE-CONNECT-GOV-500-999	500-999	\$69	\$64	\$63	
	SKYLICENSE-CONNECT-GOV-1000+	1000+	\$62	\$59	\$57	
Synergy SKY CONNECT Dual Screen option	SKYLICENSE-CONNECT-DUAL	Any	\$19	\$16	\$14	Add-on license to CONNECT licenses per endpoint with dual screen option enabled
Synergy SKY SIP Registrar	SKYLICENSE-SIPREGISTRAR	Any	\$9	\$9	\$9	Add-on license to CONNECT licenses per endpoint for SIP registration

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SERVICES

Product	SKU	Description	Price
Installation	SKYSERVICE-INSTALL-SUITE-BASE	Synergy SKY Management Suite Installation & Configuration - up to 100 rooms	\$6,500
Installation	SKYSERVICE-INSTALL-SUITE-PLUS	Synergy SKY Management Suite Installation & Configuration - more than 100 rooms	\$18,500
Installation	SKYSERVICE-INSTALL-SUITE-BASE-CLUSTER	Synergy SKY Management Suite Installation, Configuration and Cluster Configuration - up to 100 rooms	\$13,000
Installation	SKYSERVICE-INSTALL-SUITE-PLUS-CLUSTER	Synergy SKY Management Suite Installation, Configuration and Cluster Configuration - more than 100 rooms	\$37,000
Installation	SKYSERVICE-INSTALL-CONNECTGOV-STD	Synergy SKY CONNECT for Government Installation & Configuration - standard configuration	\$37,000
Installation	SKYSERVICE-INSTALL-CONNECTGOV-ADD	Synergy SKY CONNECT for Government Installation & Configuration - additional server	\$6,500
Branding	SKYSERVICE-CUSTOM-BRANDING	Custom branding in the Synergy SKY CONNECT Service	\$9,800
Support	SKYSERVICE-SUPPORT-CONNECT-L1	Level 1 Product Support Synergy SKY CONNECT	10% of license price/year
Support	SKYSERVICE-SUPPORT-CONNECT-L1-365	Level 1 Product Support Synergy SKY CONNECT (24/7/365)	20% of license price/year
Support	SKYSERVICE-SUPPORT-CONNECTGOV-L1	Level 1 Product Support Synergy SKY CONNECT for Government	10% of license price/year
Support	SKYSERVICE-SUPPORT-CONNECTGOV-L1-365	Level 1 Product Support Synergy SKY CONNECT for Government (24/7/365)	20% of license price/year
Proof Of Concept	SKYSERVICE-POC-CONNECT	POC installation and support Synergy SKY CONNECT	\$5 900
Proof Of Concept	SKYSERVICE-POC-CONNECTGOV	POC installation and support Synergy SKY CONNECT for Government	\$5 900
Training	SKYSERVICE-TRAIN-SUPP	Synergy SKY Technical Support Training (2 days)	\$5 800
Training	SKYSERVICE-TRAIN-SALES	Synergy SKY Solution Sales Training (1 day)	\$2 900

Please contact your Synergy SKY representative for details about each service.
All services are delivered remotely.
All prices are end customer List Price in USD.

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